



INLAND EMPIRE HEALTH PLAN

STANDARD MONTHLY REPORTS

Supplemental to:

Board Report #306

July 13, 2020

ADMINISTRATION (Jarrod McNaughton)

1. Standard IEHP Monthly Reports
 - a. IEHP Operations Reports
 - 1) Claims Inventory Report
 - 3) Claims Processing Turnaround Time
 - 3) PCP Member Allocation Report
 - 4) Member Services Telephone Activity Report
 - 5) Provider Automated Eligibility Contact Report
 - 6) Member Eligibility Verification Report
 - b. IEHP Provider Reports
 - 1) IPA Consolidated Membership Report
 - 2) Hospital Consolidated Membership Report
 - c. IEHP Marketing Reports
 - 1) All Medi-Cal Aid Codes Enrollment Report
 - 2) Medi-Cal Mandatory – Families Aid Codes Enrollment Report
 - 3) Medi-Cal Mandatory – Seniors & Persons with Disabilities (SPD) Aid Codes Enrollment Report
 - 4) IEHP’s Medi-Cal Non-Mandatory Aid Codes Enrollment Report
 - 5) IEHP’s Medi-Cal Expansion Aid Codes Enrollment Report
 - 6) IEHP Medicare Enrollment Report

ADMINISTRATION

1. Review of The Standard IEHP Monthly Reports
 - a. Operations Reports
 - 1) Claims Summary Report



Claims Inventory Report Month End May 2020

| Claims Category | Beginning Inventory | Claims Received | Claims Paid | Claims Denied | Claims Capitated | Ending Inventory |
|-------------------------------|---------------------|-----------------|----------------|----------------|------------------|------------------|
| Professional | | | | | | |
| IEHP Responsible | 7,093 | 110,183 | 77,787 | 31,593 | 653 | 7,243 |
| IEHP Direct | 130,143 | 373,884 | 267,907 | 37,060 | 37,181 | 161,879 |
| Per Diem Hospital Contract | 9,320 | 63,665 | 52,158 | 7,407 | 584 | 12,836 |
| Vision | 4,768 | 8,767 | 6,428 | 2,380 | 200 | 4,527 |
| Pay For Performance (P4P) | 165 | 697 | 620 | 71 | - | 171 |
| Mental Health | 3,246 | 16,335 | 15,285 | 718 | - | 3,578 |
| Member Reimbursement | - | - | - | - | - | - |
| Redirected | 3,780 | 20,668 | 3 | 19,868 | 5 | 4,572 |
| Decaps | - | - | - | - | - | - |
| No Category | - | - | - | - | - | - |
| Professional Subtotal | 158,515 | 594,199 | 420,188 | 99,097 | 38,623 | 194,806 |
| Institutional | | | | | | |
| IEHP Responsible | 4,302 | 38,164 | 27,888 | 11,650 | 412 | 2,516 |
| IEHP Direct | 9,518 | 43,924 | 35,738 | 4,470 | 1,586 | 11,648 |
| Per Diem Hospital Contract | 188 | 19,622 | 16,798 | 1,260 | 1,268 | 484 |
| Vision | - | - | - | - | - | - |
| Pay For Performance (P4P) | - | - | - | - | - | - |
| Mental Health | 51 | 289 | 125 | 135 | - | 80 |
| Member Reimbursement | - | - | - | - | - | - |
| Redirected | 426 | 1,549 | 1 | 1,515 | - | 459 |
| Decaps | 2 | - | - | 1 | - | 1 |
| No Category | - | - | - | - | - | - |
| Institutional Subtotal | 14,487 | 103,548 | 80,550 | 19,031 | 3,266 | 15,188 |
| Total Claims | 173,002 | 697,747 | 500,738 | 118,128 | 41,889 | 209,994 |

| | |
|-------------------------------------------------------|---------|
| Production Days | 21 |
| Delayed Receipts (included in Claims Received Column) | 9,196 |
| Paid, Denied and Capitated Claims | 660,755 |
| Claims awaiting Check Write | 184,978 |
| Claims awaiting adjudication | 25,016 |
| Auto-Adjudicated Claims | 520,464 |
| Auto-Adjudication Rate | 79% |
| Average Claims Worked per Day | 31,465 |
| Average # of Days Claims are in Inventory | 2 |

ADMINISTRATION

1. Review of the Standard IEHP Monthly Reports
 - a. Operations Reports
 - 2) Claims Processing Turnaround Time



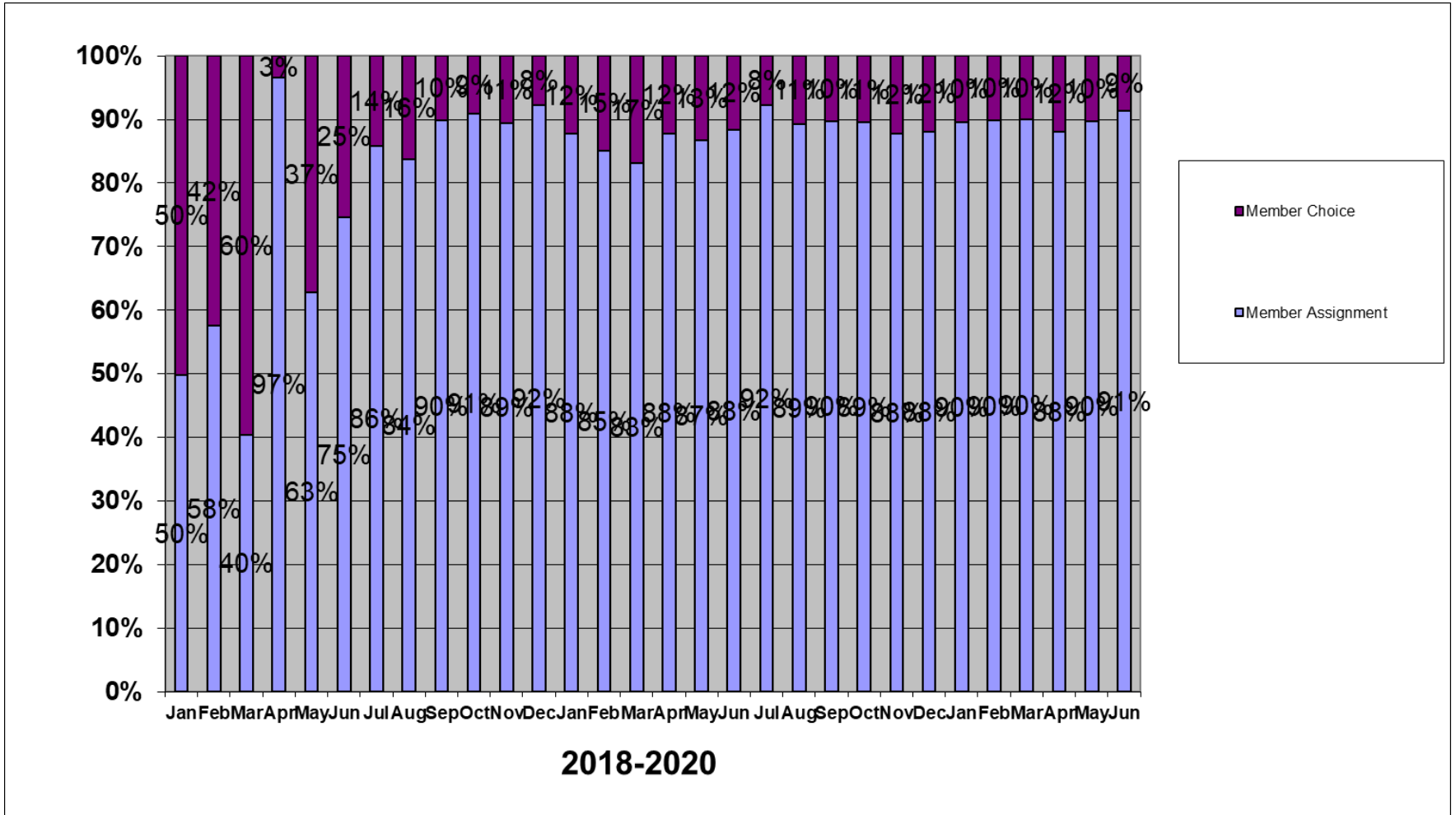
INLAND EMPIRE HEALTH PLAN
 May-20
 Claim Processing Turnaround Time

| | 1-30 Days | 31-45 Days | 46-90 Days | Over 90 Days | Total |
|-------------------------------|----------------|--------------|--------------|--------------|----------------|
| Professional | | | | | |
| IEHP Responsible | 109,571 | 435 | 8 | 19 | 110,033 |
| IEHP Direct | 341,081 | 973 | 11 | 83 | 342,148 |
| Per Diem Hospital Contract | 60,036 | 82 | 3 | 28 | 60,149 |
| Vision | 8,903 | 103 | 2 | | 9,008 |
| Pay For Performance (P4P) | 690 | | | 1 | 691 |
| Mental Health | 15,995 | 7 | | 1 | 16,003 |
| Member Reimbursement | - | - | - | - | - |
| Redirected | 19,859 | 17 | - | - | 19,876 |
| Decaps | - | - | - | - | - |
| No Category | - | - | - | - | - |
| Professional Subtotal | 556,135 | 1,617 | 24 | 132 | 557,908 |
| % of Total | 99.68% | 0.29% | 0.00% | 0.02% | |
| Institutional | | | | | |
| IEHP Responsible | 38,587 | 1,352 | 4 | 7 | 39,950 |
| IEHP Direct | 41,394 | 384 | 5 | 11 | 41,794 |
| Per Diem Hospital Contract | 18,944 | 372 | 2 | 8 | 19,326 |
| Vision | - | | | | - |
| Pay For Performance (P4P) | - | - | - | - | - |
| Mental Health | 255 | 5 | | | 260 |
| Member Reimbursement | - | - | - | - | - |
| Redirected | 1,515 | 1 | | | 1,516 |
| Decaps | 1 | | | | 1 |
| No Category | - | - | - | - | - |
| Institutional Subtotal | 100,696 | 2,114 | 11 | 26 | 102,847 |
| % of Total | 97.91% | 2.06% | 0.01% | 0.03% | |
| Grand Total | 656,831 | 3,731 | 35 | 158 | 660,755 |
| % of Total | 99.41% | 0.56% | 0.01% | 0.02% | |

Month Reporting: 05/2020
 Submitted: 06/11/2020 (KV)

ADMINISTRATION

1. Review of The Standard IEHP Monthly Reports
 - a. Operations Reports
 - 3) PCP Member Allocation Report



ADMINISTRATION

1. Review of The Standard IEHP Monthly Reports
 - a. Operations Reports
 - 4) Member Services Telephone Activity Report

| Month | Actual Membership | Inbound Calls | | | Response Time in Minutes | Call Length in Minutes | Abandonment Rate | % of Inbound Calls | | | Outbound Calls | Total Calls |
|---------------|-------------------|---------------|----------|----------|--------------------------|------------------------|------------------|--------------------|----------------------|------------------|-----------------------|-------------|
| | | Actual | Forecast | Variance | | | | Member | Provider Eligibility | Provider General | | |
| June '19 | 1,246,205 | 95,350 | 103,229 | -7,879 | 3:25 | 11:36 | 12.03% | 99.0% | 0.4% | 0.6% | 17,655 | 113,005 |
| July '19 | 1,242,196 | 110,689 | 100,983 | 9,706 | 6:19 | 11:59 | 20.45% | 99.0% | 0.4% | 0.6% | 16,685 | 127,374 |
| August '19 | 1,243,788 | 113,206 | 114,109 | -903 | 6:35 | 12:31 | 20.48% | 98.9% | 0.5% | 0.6% | 18,727 | 131,933 |
| September '19 | 1,242,260 | 105,005 | 99,645 | 5,360 | 7:42 | 13:07 | 22.41% | 99.0% | 0.4% | 0.6% | 17,336 | 122,341 |
| October '19 | 1,242,373 | 108,312 | 107,283 | 1,029 | 3:03 | 12:57 | 9.78% | 98.9% | 0.4% | 0.7% | 19,945 | 128,257 |
| November '19 | 1,243,280 | 87,752 | 95,024 | -7,272 | 2:59 | 12:39 | 9.47% | 98.8% | 0.5% | 0.7% | 17,165 | 104,917 |
| December '19 | 1,237,681 | 83,953 | 87,024 | -3,071 | 0:30 | 12:17 | 1.70% | 98.9% | 0.4% | 0.7% | 16,192 | 100,145 |
| January '20 | 1,225,560 | 108,942 | 120,111 | -11,169 | 0:20 | 12:03 | 1.15% | 98.9% | 0.4% | 0.7% | 24,224 | 133,166 |
| February '20 | 1,229,223 | 96,393 | 100,290 | -3,897 | 0:29 | 12:03 | 1.80% | 99.0% | 0.4% | 0.6% | 18,577 | 114,970 |
| March '20 | 1,227,611 | 88,100 | 108,524 | -20,424 | 0:20 | 12:06 | 1.14% | 98.9% | 0.4% | 0.7% | 20,531 | 108,631 |
| April '20 | 1,235,855 | 64,354 | 69,826 | -5,472 | 0:03 | 11:46 | 0.21% | 98.6% | 0.6% | 0.8% | 19,866 | 84,220 |
| May '20 | 1,258,149 | 64,208 | 70,149 | -5,941 | 0:03 | 11:55 | 0.20% | 98.7% | 0.4% | 0.9% | 30,895 ^(a) | 95,103 |

(a) Outbound Calls includes Outbound Calls Campaign

ADMINISTRATION

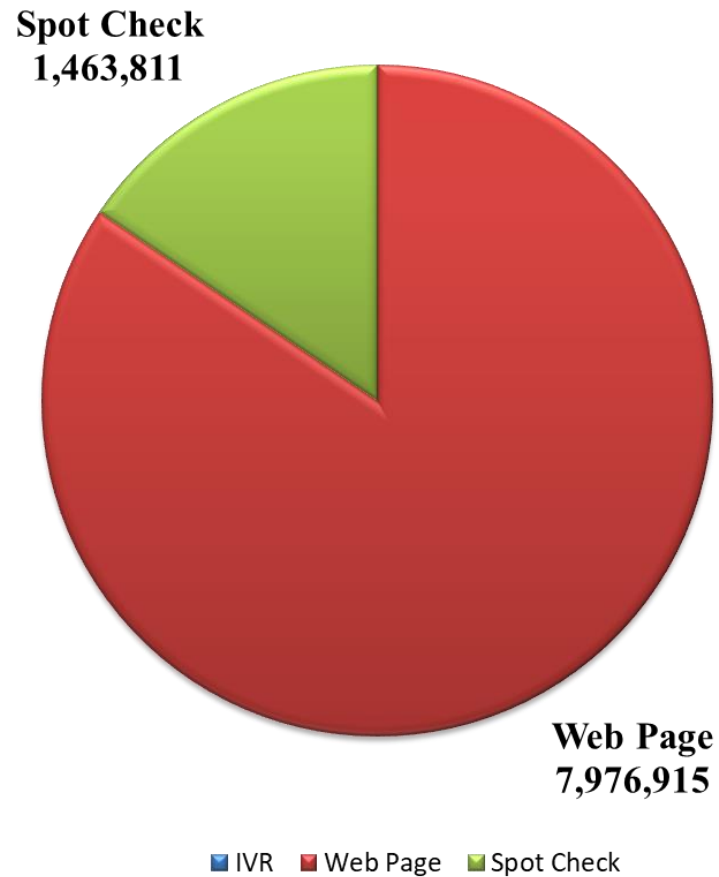
1. Review of The Standard IEHP Monthly Reports
 - a. Operations Reports
 - 5) Provider Automated Eligibility Contact Report

| Month | Actual Membership | IVR Contacts | WEB Page Contacts | Spot Check Contacts | Total Automated Contacts |
|---------------|------------------------------|-------------------------|------------------------------|--------------------------------|-----------------------------------------|
| June '19 | 1,246,205 | (a) | 5,843,798 | 1,847,934 | 7,691,732 |
| July '19 | 1,242,196 | (a) | 6,053,646 | 1,714,352 | 7,767,998 |
| August '19 | 1,243,788 | (a) | 6,680,702 | 1,606,626 | 8,287,328 |
| September '19 | 1,242,260 | (a) | 5,829,073 | 1,638,145 | 7,467,218 |
| October '19 | 1,242,373 | (a) | 6,671,362 | 1,860,384 | 8,531,746 |
| November'19 | 1,243,280 | (a) | 5,979,293 | 2,115,173 | 8,094,466 |
| December'19 | 1,237,681 | (a) | 5,667,106 | 2,168,276 | 7,835,382 |
| January '20 | 1,225,560 | (a) | 8,216,657 | 2,218,615 | 10,435,272 |
| February '20 | 1,229,223 | (a) | 6,552,317 | 1,976,426 | 8,528,743 |
| March '20 | 1,227,611 | (a) | 6,330,742 | 1,806,243 | 8,136,985 |
| April '20 | 1,235,855 | (a) | 5,092,841 | 1,189,155 | 6,281,996 |
| May '20 | 1,258,149 | (a) | 7,976,915 | 1,463,811 | 9,440,726 |

(a) IVR lines are no longer in use, instead all transactions are handled by the Provider Web Portal.

ADMINISTRATION

1. Review of The Standard IEHP Monthly Reports
 - a. Operations Reports
 - 6) Member Eligibility Verification Report (May 2020 – Total: 9,440,726)



- IVR lines are no longer in use, instead all transactions are handled by the Provider Web Portal.

ADMINISTRATION

1. Review of the Standard IEHP Monthly Reports
 - b. Provider Reports
 - 1) IPA Consolidated Membership Report (June 2020)

| IPA NAME | Service Areas | Number of | |
|------------------------------------------------|----------------------|-----------------------|-----------------------------|
| | | PCPs 06/01/20* | Enrollment 06/01/20† |
| Inland Empire Health Plan Direct | All Areas | 1,826 | 581,533 |
| Inland Faculty Medical Group | R1/R3/S1/S2/S3 | 237 | 175,270 |
| Alpha Care Medical Group Inc | R1/R2/R3/S1/S2 | 290 | 158,402 |
| Kaiser Foundation Health Plan Inc | R1/S1 | N/A | 107,642 |
| LaSalle Medical Associates | R1/R2/R3/S1/S2/S3 | 112 | 95,906 |
| Physicians Health Network | S1 | 60 | 37,286 |
| Horizon Valley Medical Group | S3 | 24 | 17,239 |
| Dignity Health Medical Network - Inland Empire | S1 | 12 | 12,680 |
| Allied Pacific IPA | S2 | 8 | 3,044 |
| Regal Medical Group | R1/R2/R3/S1/S2/S3 | 117 | 1,870 |
| PrimeCare of San Bernardino | S1/S2 | 38 | 1,224 |
| Desert Oasis | R2 | 39 | 963 |
| Beaver Medical Group | S1 | 43 | 788 |
| Pinnacle Medical Group | S1 | 15 | 593 |
| PrimeCare Medical of Chino Valley | S2 | 37 | 543 |
| Riverside Medical Clinic | R1/R3 | 29 | 510 |
| PrimeCare of Inland Valley | S2 | 42 | 455 |
| CPN-Horizon Valley Medical Group | S3 | 19 | 453 |
| PrimeCare of Moreno Valley | R1/R2 | 14 | 436 |
| PrimeCare of Hemet Valley | R3 | 9 | 282 |
| PrimeCare of Temecula | R3 | 15 | 267 |
| PrimeCare of Citrus Valley | R3 | 12 | 259 |
| Heritage Victor Valley | S3 | 15 | 252 |
| PrimeCare of Riverside | R1/R3 | 13 | 247 |
| PrimeCare of Corona | R1/R3 | 18 | 231 |
| Valley Physicians Network | R3 | 9 | 156 |
| PrimeCare of Sun City | R3 | 8 | 154 |
| Redlands Yucaipa Medical group | S1 | 12 | 153 |

| | | | |
|----------------------------|----|--------------|------------------|
| PrimeCare of Redlands | S1 | 6 | 90 |
| Tri Valley Medical Group | R3 | 9 | 79 |
| Alliance Desert Physicians | S3 | 6 | 77 |
| Fenix Medical Group | S2 | 5 | 44 |
| Chaffey Medical Group | S2 | 6 | 10 |
| Totals: | | 3,105 | 1,199,138 |

Due to timing issues, these figures may not exactly reflect figures used for capitation

* = Total number of non-terminated unique PCPs per IPA

† = Excludes Medi-Medi and Open Access Enrollment.

IPA GEOGRAPHIC SERVICE AREAS

R1 Riverside Proper

Moreno Valley, Nuevo, Perris, Riverside

R2 Low Desert

Amboy, Cathedral City, Coachella, Desert Hot Springs, Indian Wells, Indio, Joshua Tree, La Quinta, Landers, Marine Corp Base, Mecca, Morongo Valley, North Palm Springs, Palm Desert, Palm Springs, Pioneer Town, Rancho Mirage, Thermal, Thousand Palms, Twenty-nine Palms, Whitewater, Yucca Valley

R3 Corona/Temecula/Hemet Region

Aguanga, Anza, Corona, Fallbrook, Hemet, Homeland, Idyllwild, Lake Elsinore, Menifee, Mira Loma, Mountain Center, Murrieta, Norco, San Jacinto, Sun City, Temecula, Wildomar, Winchester

S1 San Bernardino Proper

Angelus Oaks, Banning, Beaumont, Big Bear City, Big Bear Lake, Bloomington, Blue Jay, Bryn Mawr, Cabazon, Calimesa, Cedar Glen, Cedarpines Park, Colton, Crest Park, Crestline, Fawnskin, Fontana, Forest Falls, Grand Terrace, Green Valley Lake, Highland, Lake Arrowhead, Loma Linda, Loma Linda University, Mentone, Patton, Redlands, Rialto, Rimforest, Running Springs, San Bernardino, Sky Forest, Sugar Loaf, Twin Peaks, Veteran's Hospital, Yucaipa

S2 West San Bernardino

Chino, Chino Hills, Claremont, Guasti, Hacienda Heights, La Verne, Montclair, Mount Baldy, Ontario, Pomona, Rancho Cucamonga, Upland

S3 High Desert

Adelanto, Apple Valley, Baker, Barstow, Daggett, Fort Irwin, Helendale, Hesperia, Hinkley, Lucerne Valley, Ludlow, Lytle Creek, Newberry Springs, Oro Grande, Phelan, Pinon Hills, Victorville, Wrightwood, Yermo

IPA GEOGRAPHIC SERVICE AREAS (Excluded Areas)

99 Out of Area

Big River, Blythe, Cima, Desert Center, Essex, Mountain Pass, Needles, Nipton, Parker Dam, Red Mountain, Roland Heights, Trona.

ADMINISTRATION

1. Review of the Standard IEHP Monthly Reports
 - b. Provider Reports
 - 2) Hospital Consolidated Membership Report (June 2020)

| HOSPITAL NAME | Number of PCPs 06/01/20 | Enrollment 06/01/20 € |
|------------------------------------------|----------------------------------------|----------------------------------|
| Dignity Health | | |
| Community Hospital of San Bernardino | 213 | 86,807 |
| St. Bernardine Medical Center | 136 | 66,086 |
| Subtotal: | 349 | 152,893 |
| Physicians For Healthy Hospitals | | |
| Hemet Valley Medical Center | 86 | 49,465 |
| Subtotal: | 86 | 49,465 |
| Prime Healthcare Services | | |
| Montclair Hospital Medical Center | 77 | 31,492 |
| Subtotal: | 77 | 31,492 |
| Tenet HealthCare Corporation | | |
| John F. Kennedy Memorial Hospital | 105 | 60,742 |
| Desert Regional Medical Center | 99 | 43,404 |
| Subtotal: | 204 | 104,146 |
| Universal Health Systems, Inc | | |
| Rancho Springs Medical Center | 102 | 67,282 |
| Corona Regional Medical Center | 104 | 41,876 |
| Inland Valley Regional Medical Center | 40 | 10,034 |
| Subtotal: | 246 | 119,192 |
| Victor Valley Global Medical Center | 189 | 111,254 |
| Kaiser Fontana/Riverside | N/A | 107,642 |
| Pomona Valley Hospital Medical Center | 295 | 89,818 |
| Arrowhead Regional Medical Center | 102 | 89,193 |
| Riverside Community Hospital | 166 | 83,445 |
| Riverside County Regional Medical Center | 116 | 72,882 |

ADMINISTRATION

1. Review of the Standard IEHP Monthly Reports
 - c. Provider Reports
 - 2) Hospital Consolidated Membership Report (June 2020)

| HOSPITAL NAME | Number of PCPs 06/01/20 | Enrollment 06/01/20 † |
|--------------------------------------------|----------------------------------------|----------------------------------|
| Parkview Community Hospital Medical Center | 123 | 51,831 |
| Eisenhower Medical Center | 70 | 27,543 |
| Loma Linda Children Hospital | 21 | 17,808 |
| Redlands Community Hospital | 83 | 16,457 |
| St. Mary Medical Center | 13 | 15,373 |
| San Geronio Memorial Hospital | 24 | 15,209 |
| Barstow Community Hospital | 11 | 7,256 |
| Mountains Community Hospital | 12 | 1,685 |
| Subtotal: | 1225 | 707,396 |
| Total: | 2,187 | 1,164,584 |

Due to timing issues, these figures may not exactly reflect figures used for capitation

PCP totals deviate from IPA report totals due to multiple hospital affiliations

† = Excludes Medi-Medi, Medicare and Open Access Members

ADMINISTRATION

1. Review of The Standard IEHP Monthly Reports
 - c. Marketing Reports
 - 1) All Medi-Cal Aid Codes Enrollment Report (June 2020)

| Month | IEHP* | Percent of IEHP | Molina* | Percent of Molina | Total Enrolled |
|----------------|--------------|------------------------|----------------|--------------------------|-----------------------|
| July 2018 | 1,230,617 | 72.1% | 156,429 | 9.2% | 1,707,000 |
| August 2018 | 1,232,666 | 72.2% | 155,696 | 9.1% | 1,707,000 |
| September 2018 | 1,231,565 | 72.1% | 154,586 | 9.1% | 1,707,000 |
| October 2018 | 1,228,961 | 72.0% | 153,477 | 9.0% | 1,707,000 |
| November 2018 | 1,232,500 | 72.2% | 152,923 | 9.0% | 1,707,000 |
| December 2018 | 1,230,141 | 72.1% | 150,581 | 8.8% | 1,707,000 |
| January 2019 | 1,227,716 | 71.9% | 150,745 | 8.8% | 1,707,000 |
| February 2019 | 1,231,372 | 72.1% | 149,349 | 8.7% | 1,707,000 |

Sources: * <http://www.dhcs.ca.gov> - Med-cal Managed Care Enrollment Reports

** <http://www.dhcs.ca.gov> - Medi-Cal Beneficiary Counts Pivot Table, County, Mar 2018

ADMINISTRATION

1. Review of The Standard IEHP Monthly Reports

c. Marketing Reports

2) Medi-Cal Mandatory - Families Aid Codes Enrollment Report (June 2020)

| Month | IEHP* | % of IEHP | Molina** | % of Molina | Mandatory in FFS & Excluded Zips | % Mandatory in FFS & Excluded Zips | Total Families Mandatory Recipients*** |
|----------------|---------|-----------|----------|-------------|----------------------------------|------------------------------------|----------------------------------------|
| July 2018 | 747,664 | 74.8% | 89,720 | 9.0% | 162,616 | 16.3% | 1,000,000 |
| August 2018 | 747,524 | 74.8% | 89,703 | 9.0% | 162,773 | 16.3% | 1,000,000 |
| September 2018 | 745,203 | 74.5% | 89,424 | 8.9% | 165,373 | 16.5% | 1,000,000 |
| October 2018 | 743,286 | 74.3% | 89,194 | 8.9% | 167,520 | 16.8% | 1,000,000 |
| November 2018 | 746,255 | 74.6% | 89,551 | 9.0% | 164,194 | 16.4% | 1,000,000 |
| December 2018 | 742,989 | 74.3% | 89,159 | 8.9% | 167,852 | 16.8% | 1,000,000 |
| January 2019 | 738,916 | 73.9% | 88,670 | 8.9% | 172,414 | 17.2% | 1,000,000 |
| February 2019 | 743,247 | 74.3% | 89,190 | 8.9% | 167,563 | 16.8% | 1,000,000 |
| March 2019 | 743,594 | 74.4% | 89,231 | 8.9% | 167,175 | 16.7% | 1,000,000 |
| April 2019 | 743,077 | 74.3% | 89,169 | 8.9% | 167,754 | 16.8% | 1,000,000 |
| May 2019 | 745,282 | 74.5% | 89,434 | 8.9% | 165,284 | 16.5% | 1,000,000 |
| June 2019 | 745,349 | 74.5% | 89,442 | 8.9% | 165,209 | 16.5% | 1,000,000 |
| July 2019 | 742,155 | 74.2% | 89,059 | 8.9% | 168,786 | 16.9% | 1,000,000 |
| August 2019 | 742,776 | 74.3% | 89,133 | 8.9% | 168,091 | 16.8% | 1,000,000 |
| September 2019 | 740,552 | 74.1% | 88,866 | 8.9% | 170,582 | 17.1% | 1,000,000 |
| October 2019 | 740,486 | 74.0% | 88,858 | 8.9% | 170,656 | 17.1% | 1,000,000 |
| November 2019 | 741,067 | 74.1% | 88,928 | 8.9% | 170,005 | 17.0% | 1,000,000 |
| December 2019 | 739,135 | 73.9% | 88,696 | 8.9% | 172,169 | 17.2% | 1,000,000 |
| January 2020 | 731,883 | 73.2% | 87,826 | 8.8% | 180,291 | 18.0% | 1,000,000 |
| February 2020 | 734,636 | 73.5% | 88,156 | 8.8% | 177,208 | 17.7% | 1,000,000 |
| March 2020 | 732,618 | 73.3% | 87,914 | 8.8% | 179,468 | 17.9% | 1,000,000 |
| April 2020 | 735,464 | 73.5% | 88,256 | 8.8% | 176,280 | 17.6% | 1,000,000 |
| May 2020 | 747,150 | 74.7% | 89,658 | 9.0% | 163,192 | 16.3% | 1,000,000 |
| June 2020 | 756,294 | 75.6% | 90,755 | 9.1% | 152,951 | 15.3% | 1,000,000 |

Sources: * IEHP's Marketing Management Report #1 - Data as of 15th of the month

** Projected Molina based on market share

ADMINISTRATION

1. Review of The Standard IEHP Monthly Reports

c. Marketing Reports

3) Medi-Cal Mandatory – Seniors & Persons with Disabilities (SPD) Aid Codes Enrollment Report (June 2020)

| Month | IEHP* | % IEHP | Molina** | % Molina | Mandatory in FFS & Excluded Zips | % Mandatory in FFS & Excluded Zips | Total SPD Mandatory Recipients*** |
|----------------|--------|--------|----------|----------|----------------------------------|------------------------------------|-----------------------------------|
| July 2018 | 64,577 | 68.0% | 7,749 | 8.2% | 22,674 | 23.9% | 95,000 |
| August 2018 | 64,598 | 68.0% | 7,752 | 8.2% | 22,650 | 23.8% | 95,000 |
| September 2018 | 64,709 | 68.1% | 7,765 | 8.2% | 22,526 | 23.7% | 95,000 |
| October 2018 | 64,905 | 68.3% | 7,789 | 8.2% | 22,306 | 23.5% | 95,000 |
| November 2018 | 65,021 | 68.4% | 7,803 | 8.2% | 22,176 | 23.3% | 95,000 |
| December 2018 | 64,995 | 68.4% | 7,799 | 8.2% | 22,206 | 23.4% | 95,000 |
| January 2019 | 65,030 | 68.5% | 7,804 | 8.2% | 22,166 | 23.3% | 95,000 |
| February 2019 | 65,446 | 68.9% | 7,854 | 8.3% | 21,700 | 22.8% | 95,000 |
| March 2019 | 65,547 | 69.0% | 7,866 | 8.3% | 21,587 | 22.7% | 95,000 |
| April 2019 | 65,643 | 69.1% | 7,877 | 8.3% | 21,480 | 22.6% | 95,000 |
| May 2019 | 65,933 | 69.4% | 7,912 | 8.3% | 21,155 | 22.3% | 95,000 |
| June 2019 | 66,184 | 69.7% | 7,942 | 8.4% | 20,874 | 22.0% | 95,000 |
| July 2019 | 66,196 | 69.7% | 7,944 | 8.4% | 20,860 | 22.0% | 95,000 |
| August 2019 | 66,368 | 69.9% | 7,964 | 8.4% | 20,668 | 21.8% | 95,000 |
| September 2019 | 66,524 | 70.0% | 7,983 | 8.4% | 20,493 | 21.6% | 95,000 |
| October 2019 | 66,883 | 70.4% | 8,026 | 8.4% | 20,091 | 21.1% | 95,000 |
| November 2019 | 66,854 | 70.4% | 8,022 | 8.4% | 20,124 | 21.2% | 95,000 |
| December 2019 | 66,853 | 70.4% | 8,022 | 8.4% | 20,125 | 21.2% | 95,000 |
| January 2020 | 66,928 | 70.5% | 8,031 | 8.5% | 20,041 | 21.1% | 95,000 |
| February 2020 | 67,106 | 70.6% | 8,053 | 8.5% | 19,841 | 20.9% | 95,000 |
| March 2020 | 67,240 | 70.8% | 8,069 | 8.5% | 19,691 | 20.7% | 95,000 |
| April 2020 | 67,417 | 71.0% | 8,090 | 8.5% | 19,493 | 20.5% | 95,000 |
| May 2020 | 67,596 | 71.2% | 8,112 | 8.5% | 19,292 | 20.3% | 95,000 |
| June 2020 | 67,819 | 71.4% | 8,138 | 8.6% | 19,043 | 20.0% | 95,000 |

Sources: * IEHP's Marketing Management Report #1 - Data as of 15th of the month

** Projected Molina based on overall market share

ADMINISTRATION

1. Review of The Standard IEHP Monthly Reports

c. Marketing Reports

4) IEHP's Medi-Cal Non-Mandatory Aid Codes Enrollment Report (June 2020)

| Month | Medi Medi's* | Foster Children* | Others* | Total IEHP Non-Mandatory | Percent IEHP | Total Non-Mandatory*** |
|----------------|--------------|------------------|---------|--------------------------|--------------|------------------------|
| July 2018 | 65,401 | 13,439 | 4,470 | 83,310 | 55.5% | 150,000 |
| August 2018 | 65,912 | 12,743 | 5,197 | 83,852 | 55.9% | 150,000 |
| September 2018 | 65,919 | 12,764 | 5,385 | 84,068 | 56.0% | 150,000 |
| October 2018 | 66,053 | 12,823 | 5,480 | 84,356 | 56.2% | 150,000 |
| November 2018 | 66,671 | 12,984 | 5,566 | 85,221 | 56.8% | 150,000 |
| December 2018 | 67,069 | 13,332 | 5,611 | 86,012 | 57.3% | 150,000 |
| January 2019 | 67,017 | 13,286 | 5,589 | 85,892 | 57.3% | 150,000 |
| February 2019 | 67,366 | 13,158 | 5,548 | 86,072 | 57.4% | 150,000 |
| March 2019 | 67,463 | 13,370 | 5,747 | 86,580 | 57.7% | 150,000 |
| April 2019 | 66,790 | 13,441 | 5,285 | 85,516 | 57.0% | 150,000 |
| May 2019 | 67,023 | 13,531 | 5,497 | 86,051 | 57.4% | 150,000 |
| June 2019 | 67,149 | 13,764 | 5,575 | 86,488 | 57.7% | 150,000 |
| July 2019 | 67,275 | 13,858 | 5,634 | 86,767 | 57.8% | 150,000 |
| August 2019 | 67,519 | 13,869 | 5,633 | 87,021 | 58.0% | 150,000 |
| September 2019 | 67,655 | 13,994 | 5,627 | 87,276 | 58.2% | 150,000 |
| October 2019 | 67,339 | 13,731 | 5,595 | 86,665 | 57.8% | 150,000 |
| November 2019 | 67,983 | 14,227 | 5,443 | 87,653 | 58.4% | 150,000 |
| December 2019 | 67,822 | 14,437 | 5,603 | 87,862 | 58.6% | 150,000 |
| January 2020 | 67,540 | 14,656 | 5,709 | 87,905 | 58.6% | 150,000 |
| February 2020 | 68,127 | 14,693 | 5,796 | 88,616 | 59.1% | 150,000 |
| March 2020 | 68,199 | 14,824 | 5,836 | 88,859 | 59.2% | 150,000 |
| April 2020 | 68,560 | 14,846 | 5,157 | 88,563 | 59.0% | 150,000 |
| May 2020 | 69,359 | 14,868 | 5,089 | 89,316 | 59.5% | 150,000 |
| June 2020 | 69,946 | 14,633 | 4,924 | 89,503 | 59.7% | 150,000 |

Sources: * IEHP's Marketing Management Report #1 - Data as of 15th of the month

** <http://www.dhcs.ca.gov> - Projections based on Medi-Cal Beneficiary Counts Pivot Table, county-level and state-level data, Mar 2018 and Dual Eligible report, January 2013.

ADMINISTRATION

1. Review of The Standard IEHP Monthly Reports

c. Marketing Reports

5) IEHP's Medi-Cal Expansion Aid Codes Enrollment Reports (June 2020)

| Month | LIHP Transition (L1) | Medi-Cal Expansion Adults (M1 & 7U) | Total IEHP Medi-Cal Expansion |
|----------------|-------------------------|----------------------------------------|----------------------------------|
| July 2018 | 389 | 342,887 | 343,276 |
| August 2018 | 406 | 340,157 | 340,563 |
| September 2018 | 309 | 343,434 | 343,743 |
| October 2018 | 249 | 343,555 | 343,804 |
| November 2018 | 222 | 344,934 | 345,156 |
| December 2018 | 204 | 345,075 | 345,279 |
| January 2019 | 189 | 343,753 | 343,942 |
| February 2019 | 167 | 344,531 | 344,698 |
| March 2019 | 160 | 344,817 | 344,977 |
| April 2019 | 139 | 345,062 | 345,201 |
| May 2019 | 130 | 344,268 | 344,398 |
| June 2019 | 123 | 345,420 | 345,543 |
| July 2019 | 108 | 345,044 | 345,152 |
| August 2019 | 103 | 345,123 | 345,226 |
| September 2019 | 101 | 344,789 | 344,890 |
| October 2019 | 96 | 336,346 | 336,442 |
| November 2019 | 97 | 326,305 | 326,402 |
| December 2019 | 94 | 331,776 | 331,870 |
| January 2020 | 93 | 338,350 | 338,443 |
| February 2020 | 91 | 338,926 | 339,017 |
| March 2020 | 89 | 339,569 | 339,658 |
| April 2020 | 88 | 342,263 | 342,351 |
| May 2020 | 88 | 349,235 | 349,323 |
| June 2020 | 88 | 357,497 | 357,585 |

Sources: * IEHP's Marketing Management Report #1 - Data as of 15th of the month

Note: Members with L1 aid code will be transitioned to M1 at their annual eligibility redetermination.

ADMINISTRATION

1. Review of The Standard IEHP Monthly Reports
 - c. Marketing Reports
 - 6) IEHP Medicare Enrollment Report (June 2020)

| Month | Total IEHP Cal MediConnect |
|----------------|-------------------------------|
| July 2018 | 26,198 |
| August 2018 | 26,408 |
| September 2018 | 26,597 |
| October 2018 | 26,812 |
| November 2018 | 26,920 |
| December 2018 | 27,057 |
| January 2019 | 26,938 |
| February 2019 | 27,128 |
| March 2019 | 27,295 |
| April 2019 | 27,403 |
| May 2019 | 27,573 |
| June 2019 | 27,719 |
| July 2019 | 27,762 |
| August 2019 | 28,121 |
| September 2019 | 28,264 |
| October 2019 | 28,464 |
| November 2019 | 28,747 |
| December 2019 | 28,890 |
| January 2020 | 28,544 |
| February 2020 | 28,152 |
| March 2020 | 28,565 |
| April 2020 | 28,559 |
| May 2020 | 28,810 |
| June 2020 | 28,944 |

Sources: * IEHP's Marketing Management Report #1 - Data as of 15th of the month